





### **OUR GOAL**

Our goal is to propose an alternative financial structure to the classic ordinary finance circuit, where entrepreneurs, traders, and professionals are partners and part of the structure itself. We aim to issue bond products aimed at raising the necessary liquidity to finance guaranteed projects





### OUR MANDATE

Offer a financial model in which our clients are our partners and an integral part of our structure

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A financial alternative governed by the law in force in the home state and states of operation and its own operating regulations shared and signed by members.

A structure that makes confidentiality an unbreakable pillar.

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A structure inaccessible to any hypothesis of verification and control.





# CLARIFICATION ON THE NATURE OF THE FUND

The Fund does NOT directly finance the requested operations and interventions. It proceeds to securitize the financial arrangement presented, transforms its projected value and/or credit into bonds, and proceeds to place them through a specialized and supervised entity that will then proceed with the placement and related collection of the *Net Revenue* that will then be made available to the Fund or whoever. Fund and Placement Agent are and must be (under penalty of conflict of interest) two separate entities with quite different responsibilities.







### What we have in mind?

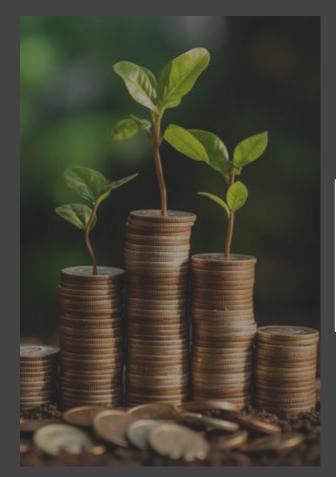
- An investment that can arise from the past experiences of our partners with the countless funds created and controlled by them.
- Forming a structure that allows its members to rely on an all-round financial partner and experts in various fields.
- Forming a structure that can in turn control and administer Funds, targeted to support partners' operations in private equity.





The funds will be managed using sophisticated investment tools:

Short sale
Derivative instruments
Coverage
Financial leverage





### A GOAL FOR GROWTH

We offer entrepreneurs the leverage of the fund capable of issuing bonds on secured projects and subsequently placing them on the market. We use placement agents for this process. Each bond must be rated by the market through the publication of the fund's convertible shares in the ISIN system, based on the rating derived from the analysis of the proposing client and the Project.



## Our portfolio of products and services

#### The services and products we offer are:

- 1. Business advice
- 2. Management of acquisitions, mergers and restructurings
- B. Investments in raw materials, derivatives and risk shares
- 4. Financial support to companies by issuing Bonds
- 5. Issue and placing of financial products

Bonds Real estate corporate bonds

Certificates of deposit

Credit management

**Documentary credits** 

6. Asset management



### **OUR CONSULTANTS**

**GRE Development SL**, operating company of the fund, 100% controlled by the company Gibor Real Estate Inc, whose director is Mrs. Lesya Tsiluyko, former director of all the companies of the group, with headquarters in Spain, Barcelona, and secondary office operational in Italy. Director Mr. Karl F. Goebel;



**LSC Financing & Trust**, a trust under Swedish law, i.e. a finance and trust company 100% controlled by Gibor Real Estate Inc and managed by Lesya Tsiluyko herself.

Pangea Holding & Tust LLC, in short Pangea Trust, a US company establishment and/or administration of financial operating since 1999 as a consultant in the management and/or uctures (banks, funds, finance companies, insurance and reinsurance companies). The company has operations in Europe (Spain and Portugal), Africa (Morocco and Tunisia), Latin America (Brazil – Rio de Janeiro and Curitiba). Companies belonging to the Pangea Merchant Bank SA group, director Michel Guy Roux, French citizen; Prosecutor Dr. Marcello Gianferotti.

**STG Conseil SL**, a company incorporated under Spanish law, operating in the sector of administrative, fiscal, legal and financial consultancy and management with "Asesoria Administrativa, Contable y Legal". Managers: Iván Aires; "Procuratore generale Dr. Marcello Gianferotti.

**Defra Finance** company managing the fund

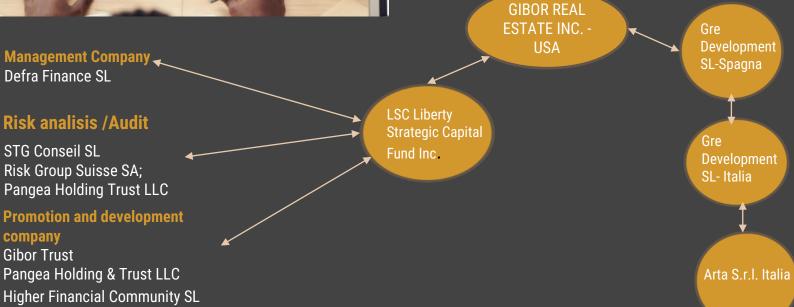
HFC SL company that has representation of the Fund in Italy



### The members: added value to the idea



#### **Key partners**





### Geographical Presence



### **AREAS OF INTERVENTION**





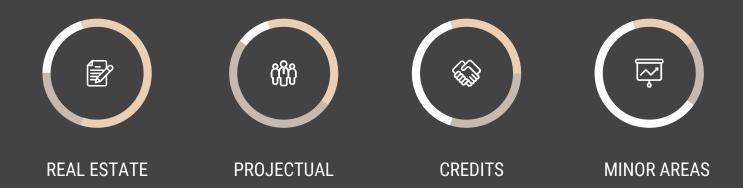


### FUND PARTICIPATION

The fund is neither a bank nor a FINANCE company, so it does not provide ordinary financing, but simply participates in the venture capital of corporations in order to finance their development. It can only and exclusively provide financing through its Finance company, but at the moment this service is NOT yet intended for the Italian market. In concrete terms, the Fund receives ASSETS that once evaluated and accepted are securitized and then transformed into bonds and placed on the market through a specific placement activity put in place by specialized intermediaries.



### MAIN AREAS OF INTERVENTION



These, briefly, are **LSC**'s areas of intervention, with the understanding that the fund can also evaluate different operations and areas once its intervention is requested.



### STEPS FOR ACCEPTING REQUESTS



- Preliminary analysis of the project
- Heading to the fund, and/or to an operational company of the fund, a minimum of 10% of the shares as a guarantee that will be subsequently returned to the owner once the fund is reimbursed. In this case the credit must be guaranteed by issuing a guarantee at 150% of the gross credit value. Alternatively, the proposer can assign 67% of the shares by reducing or cancelling the guarantee
- Credit securitization and bond issuance
- Signing of an operational protocol
- The proponent must be the owner of the structures added or have all the licenses necessary for the project
- Final analysis and issuing of the RESOLUTION



### THIRD-PARTY WARRANTY



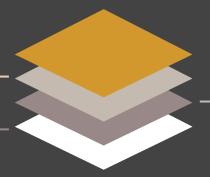


### PRELIMINARY COSTS

(which will be fully reimbursed in the event of an unsuccessful completion of the operation)



Project risk analysis 12,500.00 di EURO

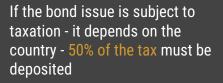


Review costs of 0.20% of the project value





The cost of the third-party guarantee, if requested, varies depending on the rating - to be paid upon signing the resolution





#### **FIRST REFUND OPTION**

With single-payment refund, i.e. of the entire gross amount of the securitization at the end of the period.

ES:1.000.000,00	<u>Y1</u>	<u>Y2</u>	<u>Y3</u>	<u>Y4</u>	<u>Y5</u>
PLACEMENT COST 8%	€	€ 840.000	€ 760.000	€ 680.00	€ 600.000

#### **SECOND REFUND OPTION**

i.e. NR " a scalare" considers the Net securitization sum and therefore an NR equal to the requested amount is paid and the costs will be added to this which, unlike the first option, will be paid year by year in form anticipated

ES:1.000.000,00	<u>Y1</u>	<u>Y2</u>	<u>Y3</u>	<u>Y4</u>	<u>Y5</u>
120% + INTERESTS	€	€ 1.392.000,00	€ 1.488.000,00	€ 1.584.000,00	€ 1.680.000,00

### DOCUMENTATION NECESSARY FOR THE PROCEDURE

Preliminary documentation with the general description of the project and attached notarial deeds

Documentation at the executive level with the delivery of the final documents

Documentation for securitization of Tax Credits and/or Sovereign Credits: Phase 1 Start of work Phase 2 First "Project Review Meeting"







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